

Ask The Following 11 Medical Practice Protection Questions

Before you hire a billing service or choose in-house billing to work on your medical practice, be sure to use this checklist and ask the following questions to avoid any potential negative experiences:

	Medical Billing Authority	Other Billing Services
Do you have a performance guarantee ensuring your service provides clients a return on investment? (answer should be yes)	✓	✗
Does your service guarantee an average "Days in A/R?" (answer should be yes and under 35 days)	✓	✗
Do you use a complete enhanced revenue system such as MBAs ER-5 Formula™ (answer should be yes)	✓	✗
Does your service implement a payer profiling method making certain claims are filed accurately each and every time for every payer? (answer should be yes)	✓	?
Does your service have systems in place to increase point-of-service collections by up to 315%? (answer should be yes)	✓	?
Do you use a strategic automation process making sure a clean claim is sent the first time to avoid insurance companies intent on delaying payment? (answer should be yes)	✓	?
Does your service have a quality assurance program and provide real time access to the work done on your practice? (answer should be yes)	✓	?
Does your service have a successful history and provide references from current clients? (answer should be yes)	✓	?
Does your service have CPCs and certified billers on staff? (answer should be yes)	✓	?
Does your service have certified Medical Compliance Specialists? (answer should be yes)	✓	?
Does your service have professional affiliations, such as HBMA - Healthcare Billing and Management Association? (answer should be yes)	✓	?

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This is not just another billing report. You have never seen anything like this before. This report shares the details of our exclusive ER-5 FORMULA™ successfully used to help practices enhance revenue by 23%. To view the report, simply click: [Billing Profits](#)

